



Leading Microsoft Hosted Services Provider Selects MTI To Update Its Storage Infrastructure

The company needed to upgrade its storage infrastructure with a solution that would be appropriate for present and future challenges, but predicting the future is not easy...

"MTI's skill has been to provide us with solutions to future challenges and help our business to future-proof for the unknown. Now that we have the ability to cope with more capacity and performance demands, these challenges quickly turn into opportunities that will enable the business to grow even faster. We will continue to use EMC solutions from MTI because we know with them we can deliver the best, most reliable and cost effective managed services to our customers, and can continue to grow our business on this basis."

IT Director



Overview

One of Europe's leading Microsoft Hosted Services providers with over 40,000 customers across Europe; benefiting from email, website hosting and internet access services needed to upgrade its storage facilities. The company has seen rapid growth inline with the explosion of email and general internet data; it now has to safely accommodate more than 4 Terabytes of emails and it continues to build.

With customers expecting 99.99999% availability, guaranteed access is vital and service failure is not acceptable. Because of the company's success, the existing storage infrastructure was coming under increasing pressure and so a new and more appropriate solution was required, together with a supplier able to become their ongoing partner.

Directly attached storage was considered after a proposal from one supplier, but was quickly ruled out as too limiting for future needs. The company then turned to MTI after it had proposed an EMC based storage area network (SAN).

The consolidated and fully integrated solution included two EMC Clariion CX700 arrays for the core SAN that gave redundancy and fault tolerance for the customer's multiple Exchange platforms. All this to be backed by MTI's 24 x 7 support services.

The Solution

The SAN was implemented with capacity to facilitate growth, plus providing increased reliability and availability. Since going live the solution has lived up to the promises made and now provides a very robust platform to help take the company forward. Backup functionality has been greatly enhanced and there is now no problems with restore times and backup windows. The company's customers can now be allotted more mailbox space and the enhanced robustness has enabled the acquisition of even more users, thus further supporting the growth of the business.



About MTI

MTI is a leading international provider of consulting services and comprehensive information infrastructure solutions for mid to large-size organisations. With more than 20 years of expertise as a storage technology innovator, MTI is uniquely qualified to assess, design, implement and support whole-office data storage and backup initiatives. MTI enjoys strategic partnerships with industry leaders. MTI offers the best data storage, protection and management solutions available today. By employing a strategic, consultative approach, MTI provides customers with a single point of contact that eliminates complexities while delivering operational efficiencies and competitive advantages. More information is available at www.mti.com

Case Study