



Major Property Company Looks to MTI For Replicated Storage Infrastructure

The role of MTI becomes more strategic as the customer's needs change dramatically to address new challenges.

"Our data is vital to our existence and MTI has given us the assurance that we are managing that data effectively. We have also seen how our original infrastructure can be updated to deliver real competitive advantage to the business."



Operations Manager

Overview

The customer is one of Europe's largest property development companies managing around 8 million square metres of commercial property and servicing over 2,000 corporate customers. The company invests in land for commercial development, providing construction and ongoing management services via its three companies within the group.

The group already had EMC storage technology and so it was natural for them to look to this vendor when fundamental improvements were needed. MTI had been involved in providing some of this infrastructure and had become a trusted partner. MTI was again called in to provide a major upgrade, which included demerging the group information infrastructure to help create a platform on which to build three separate standalone companies, thus providing the group with enhanced strategic and operational flexibility.

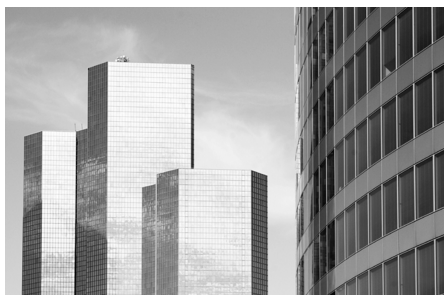
The Solution

Clearly a replicated infrastructure was required and additionally a virtualised environment to facilitate the demerging of the group setup was chosen. To this

end MTI provided VMware server consolidation. As a third plank of the strategy the backup, restore and disaster recovery capabilities had to be greatly enhanced. Here MTI would specify SAN based backup using EMC Celerra NDMP, Backup Exec and Quantum tape libraries.

All this created a major professional services challenge and MTI deployed Varonis Data Governance Framework Solutions to help the customer fully understand the nature and ownership of the various data sets. This in-turn provided the statistics to facilitate the design of an "Intelligent Archive" using EMC Centera technology.

The final setup and structure led to a completely new storage infrastructure for each of the three operational entities that included EMC storage with NAS gateways, NDMP backups and server consolidation; all replicating to a secure D/R site. This was a considerable undertaking which MTI performed with minimal interruption of the customer's daily business.



About MTI

MTI is a leading international provider of consulting services and comprehensive information infrastructure solutions for mid to large-size organisations. With more than 20 years of expertise as a storage technology innovator, MTI is uniquely qualified to assess, design, implement and support whole-office data storage and backup initiatives. MTI enjoys strategic partnerships with industry leaders. MTI offers the best data storage, protection and management solutions available today. By employing a strategic, consultative approach, MTI provides customers with a single point of contact that eliminates complexities while delivering operational efficiencies and competitive advantages. More information is available at www.mti.com

Case Study

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