



Business Sector—Education

University turns to MTI to help it manage its growing information assets

“I am pleased to say that MTI has helped the University get on the right track with its storage strategy. I am also confident that this partnership will continue to provide tangible benefits in the future.”



Overview

MTI has historically worked closely with many of the UK’s most prestigious universities and educational establishments, providing highly cost effective information infrastructure optimisation and support services. This case study is based on a typical mid-sized university in UK which was facing increased problems managing its growing information assets. As the college’s student population, grew so did its data storage requirements and as the cost of raw storage capacity also continues to decline problems were not immediately obvious. But the facility was deploying a localised “small business” approach to an infrastructure which was fast becoming a significant enterprise in its own right. The existing suppliers were unable to step up to these new demands and this coupled with relatively little internal expertise, left them struggling for help. They needed to move to an enterprise model fast.

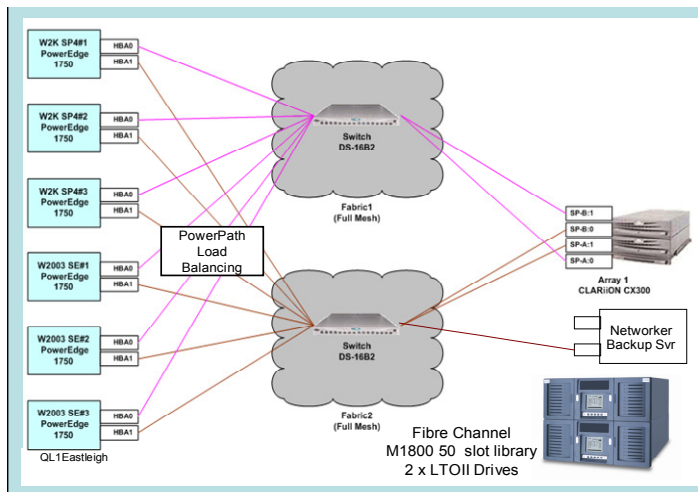
The solution

MTI having been approached, was selected as the university’s storage partner and carried out an extensive review of existing resources, future requirements and in-house skill sets. This led to a proposed solution that included EMC Clariion CX300 storage arrays, a Quantum tape library and EMC Networker backup software. With a SAN infrastructure design established, MTI went about integrating the new elements into the parts of the existing facilities that merited retention. Following full implementation, thorough training was given and ongoing support from MTI Customer Services put in place.

University Director of Information Technology Services

The Result

With a transformed storage infrastructure in place, the university can now easily manage the planned information growth expected over the new few years and be content that all their data and that of the students is safely and efficiently managed. Ongoing costs are understood and a standardised approach to the acquisition of storage capacity



ity has been put in place, thereby ensuring no return to the unplanned and unstructured world of before. Last but not least the customer now has a partner in MTI well able to support all their needs going forward.



Quantum.

VELOCITY²
SIGNATURE
SOLUTION CENTER
PARTNER

About MTI

MTI is a leading international provider of consulting services and comprehensive information infrastructure solutions for mid to large-size organisations. With more than 20 years of expertise as a storage technology innovator, MTI is uniquely qualified to assess, design, implement and support whole-office data storage and backup initiatives. MTI enjoys strategic partnerships with industry leaders. MTI offers the best data storage, protection and management solutions available today. By employing a strategic, consultative approach, MTI provides customers with a single point of contact that eliminates complexities while delivering operational efficiencies and competitive advantages. More information is available at www.mti.com

Case Study