



## Blue Arrow Recruits MTI & EMC

Providing a comprehensive backup solution for centralised data storage

"Working with MTI and EMC has ultimately provided us with a more robust, better performing platform. The team now has fast and accurate access to information and can focus on providing clients with the highest levels of service."

**Chris Shilton, IT manager at Blue Arrow**



### Overview

Founded over 40 years ago, Blue Arrow is one of the UK's largest recruitment businesses. It is part of The Corporate Services Group – a leading provider of staffing solutions, with established operations across the UK, the USA, Australia and New Zealand. With a network of over 150 branch locations, major on-client staffing operations, call centres and online, Blue Arrow provides solutions to almost every business sector across the UK.

### Enhanced Information Lifecycle Management

Following a corporate review of IT systems, Blue Arrow concluded that it needed to simplify the maintenance of its IT operations and reduce managed costs. The result was a review of existing architecture to ensure appropriate data management at every point in its information lifecycle. "Blue Arrow's business is built on the relationships we forge with our customers. This demands the highest level of service at all times," says Chris Shilton, IT manager at Blue Arrow. "Our existing backup system hardware and software was becoming unreliable and IT staff were devoting an increasing number of man hours to maintaining and updating the system at great expense.

Blue Arrow adopted a phased approach to consolidation. First it implemented an EMC storage area network centred on a Symmetrix DMX 800. The Symmetrix DMX technology offered the ability to centralise and consolidate information from the company's network branch locations, providing the required performance, availability and accessibility of information across the enterprise.

Building on the successful implementation of the EMC SAN and Citrix deployment, Blue Arrow conducted a review of its

backup, recovery and archival strategy, choosing MTI to implement an EMC NetWorker solution to replace the existing Symantec Veritas products.

### The Solution

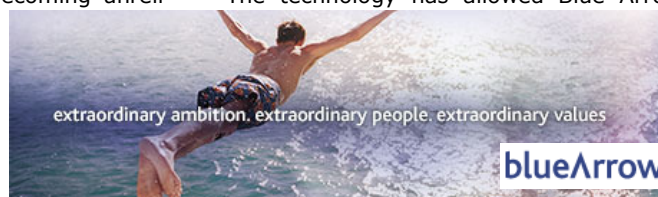
To address immediate and future demands, MTI recommended EMC NetWorker (a centralised and automated backup solution) to protect data to a SAN by backing to an ADIC Scalar i2000 tape library.

The software provides comprehensive data protection for all areas of business at Blue Arrow including SQL databases, e-mail, file systems, security information access control lists, Windows registries and event logs. The ADIC Scalar i2000 supports the improvements delivered by NetWorker and adds further layers of system reliability, reducing manual intervention from hours to minutes.

As a result, server availability has improved and backup and recovery times have significantly decreased. The technology has allowed Blue Arrow to back up the

much larger volume of data now held centrally. The MTI/EMC solution is simplifying the maintenance of IT

business operations, improving data efficiency, and reducing the man hours previously spent on keeping hardware running. This time can now be re-focused on projects that deliver better services to Blue Arrow clients.



[blueArrow.co.uk](http://blueArrow.co.uk)

### About MTI

MTI is a leading international provider of consulting services and comprehensive information infrastructure solutions for mid to large-size organisations. With more than 20 years of expertise as a storage technology innovator, MTI is uniquely qualified to assess, design, implement and support whole-office data storage and backup initiatives. MTI enjoys strategic partnerships with industry leaders. MTI offers the best data storage, protection and management solutions available today. By employing a strategic, consultative approach, MTI provides customers with a single point of contact that eliminates complexities while delivering operational efficiencies and competitive advantages. More information is available at [www.mti.com](http://www.mti.com)

## Case Study