



# Press Release

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## MTI supports The Open Cloud Manifesto

*System Integrator Joins VMware, Cisco and EMC in Support of Open Standards*

**GODALMING, SURREY, UK, 22<sup>nd</sup> October 2009** — MTI, the leading international provider of consulting services and comprehensive information infrastructure solutions for mid- to large-size organisations, today announced its support of the Open Cloud Manifesto ([www.opencloudmanifesto.org](http://www.opencloudmanifesto.org)), a document that establishes a core set of principles to ensure that organisations will have freedom of choice, flexibility, and openness as they take advantage of cloud computing. With this announcement MTI joins hundreds of companies as varied as BakBone, Cisco, EMC, Juniper Networks, Shoden Data Systems UK, Siemens AG and VMware, who are strongly committed to ensuring cloud computing develops as an open and flexible architecture with no room for vendor lock-in.

"MTI is highly committed to the development, promotion and adoption of technology standards and openness. It is only by working within the boundaries of common ground that vendors can design products offering the interoperability that today's users need and expect to build reliable, scalable and cost-effective data centres," said Aad Dekkers, Chief Marketing Officer at MTI Europe. "The Open Cloud Manifesto has the potential to accelerate the adoption of cloud computing and make it one of the biggest business enablers of our time."

According to the Manifesto "customers want to see cloud environments that give them at least as open an environment as they have with today's IT choices. This openness gives them choice, flexibility, speed, agility and a large pool of skills to draw from. The Manifesto was written as a rallying cry for the cloud computing community to come together around open technologies."

MTI, an active member of Storage Networking Industry Association (SNIA) Europe, has been diagnosing, designing and delivering hardware, software and services as scalable end-to-end solutions for over twenty years, enabling hundreds of organisations to maximise their IT investments and to allow technology to successfully support businesses.

### About MTI

MTI is a leading international provider of consulting services and comprehensive information infrastructure solutions for mid to large-size organisations. With more than

20 years' expertise as a storage technology innovator, MTI is uniquely qualified to assess, design, implement and support all data centre initiatives. Today MTI enjoys strategic partnerships with industry leaders including VMware, Cisco and EMC and offers the best data centre and cloud computing solutions and services available today. By employing a strategic, consultative approach, MTI provides customers with a single point of contact that eliminates complexities while delivering operational efficiencies and competitive advantages. More information is available at [www.mti.com](http://www.mti.com).