

Press Release



MTI Achieves Education Market Recognition with NSSA accreditation

MTI awarded National Storage and Server Agreement certification to supply EMC Information Infrastructure solutions

GODALMING, SURREY, UK, 3rd August 2009 — MTI, the leading international provider of consulting services and comprehensive information infrastructure solutions for mid- to large-size organisations, and an EMC Velocity² Partner, today announced that it has been awarded accreditation as an approved storage supplier for EMC information infrastructure solutions under the National Storage and Server Agreement (NSSA), an initiative which enables Universities and higher educational establishments to take advantage of a server and storage purchasing framework and to benefit from special competitive pricing.

MTI is one of only a small number of selected value added resellers to have received NSSA accreditation; as a result of this certification the system integrator will be able to deliver its unique value proposition into the UK Higher Education market and consequently grow sales and boost its ranking to become one of the most successful storage channel players in the country.

Seb Fitzjohn, Head of EMC's Public Sector Education business in the UK, commented: "We are delighted that MTI has been granted NSSA status. As an EMC Velocity² Partner MTI has a strong pedigree in helping customers to deploy our industry-leading information infrastructure solutions in virtualised environments that help reduce costs and improve service delivery. With a focus on how information technology can add real value to the student learning experience, we are confident that MTI will have a great impact."

Commenting on the accreditation, Aad Dekkers, Chief Marketing Officer at MTI Europe said, "MTI's appointment to the NSSA is further endorsement of the company's ability to deliver leading levels of service and support. MTI is proud of this respected achievement, and the positive way it reflects on the team."

MTI has been diagnosing, designing and delivering hardware, software and services as scalable end-to-end solutions for over twenty years, enabling hundreds of organisations to maximise their IT investments and to allow technology to successfully support businesses.

About MTI

MTI is a leading international provider of consulting services and comprehensive information infrastructure Solutions for mid to large-size organisations. With more than 20 years of expertise as a storage technology innovator, MTI is uniquely qualified to assess, design, implement and support whole-office data storage and backup initiatives. MTI enjoys strategic partnerships with industry leaders. MTI offers the best data storage, protection and management Solutions available today. By employing a strategic, consultative approach, MTI provides customers with a single point of contact that eliminates complexities while delivering operational efficiencies and competitive advantages. More information is available at www.mti.com.

Press Contacts:

Aad Dekkers, MTI

+44 (0) 1483 520 200

adekkers@mti.com